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兖州煤業股份有限公司  
**YANZHOU COAL MINING COMPANY LIMITED**

*(A joint stock limited company incorporated in the People's Republic of China ("PRC") with limited liability)  
(Stock Code: 1171)*

**RESULTS REPORT FOR THE THIRD QUARTER OF 2012**

**IMPORTANT NOTICE**

This announcement is made pursuant to the disclosure requirement under Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Hong Kong Stock Exchange**").

The board of directors ( the "**Board**"), the supervisory committee, the directors, the supervisors, and the senior management of Yanzhou Coal Mining Company Limited ("**Yanzhou Coal**" or "the **Company**" or "**Company**") confirm that this announcement does not contain any misrepresentations, misleading statements or material omissions, and accept joint and several responsibilities for the truthfulness, accuracy and completeness of its contents.

The results report for the third quarter of 2012 of the Company (the "**Report**") was considered and approved by the eleventh meeting of the fifth session of the Board and all the 11 directors of the Board attended the meeting.

The financial statements in this Report have not been audited.

"Reporting Period" means the period from 1 July to 30 September in 2012.

"The Group" means the Company and its subsidiaries.

The Chairman of the Board, Mr. Li Weimin, the Chief Financial Officer, Mr. Wu Yuxiang, and the Vice Chief Financial Officer, the head of the Accounting Department, Mr. Zhao Qingchun, hereby declare the accuracy and completeness of the financial statements in this Report.

Summary of the unaudited results of the Company and its subsidiaries (the “**Group**”) for the third quarter ended 30 September 2012 is set out as follows:

- This Report is prepared in accordance with the relevant regulations on Disclosure of Information in Quarterly Reports for Listed Companies promulgated by the China Securities Regulatory Commission (the “**CSRC**”).
- All financial information contained in this Report is prepared in accordance with the relevant requirements and interpretations under the Accounting Standards for Business Enterprises (2006) promulgated by the Ministry of Finance of the PRC. Shareholders of the Company (the “**Shareholders**”) and public investors is reminded of the different bases for reporting as adopted in this Report, the interim report and the annual report of the Company when trading in the shares of the Company.
- Unless otherwise specified, the currency used in this Report is Renminbi (“**RMB**”).
- For the third quarter of 2012, the operating income of the Group was RMB12.903 billion, representing an increase of RMB806.7 million or 6.7% as compared with the corresponding period of last year. Net profit attributable to the Shareholders was RMB-79.587 million, representing a decrease of RMB1,158.2 million or 107.4% as compared with the corresponding period of last year.
- For the first three quarters of 2012, the operating income of the Group was RMB42.1112 billion, representing an increase of RMB8,726.2 million or 26.1% as compared with the corresponding period of last year. Net profit attributable to the Shareholders was RMB4,826.6 million, representing a decrease of RMB1,281.5 million or 21.0% as compared with the corresponding period of last year.
- The information in this Report is the same as the announcement published on the Shanghai Stock Exchange. This announcement is published simultaneously in the PRC and overseas.

## §1 General Information of the Group

### 1.1 Major Accounting Data and Financial Indicators

|   | As at the end of the Reporting Period  | As at the end of last year   |                   | Increase/decrease at the end of the Reporting Period as compared with the end of last year (%)   |
|---|--|--|-------------------|--|
|   |  | After adjustment   | Before adjustment |  |
| Total assets (RMB)  | 124,087,019,661  | 98,089,421,519   | 97,504,129,475    | 26.50  |
| Shareholders' equity excluding the equity of minority Shareholders (RMB)        | 44,113,551,581   | 42,066,362,462   | 42,199,149,378    | 4.87   |
| Net assets per share attributable to the Shareholders (RMB)                     | 8.97   | 8.55   | 8.58              | 4.87   |
|   | <b>From the beginning of the year to the end of the Reporting Period (January-September)</b> |  |                   | <b>Increase/decrease for the Reporting Period as compared with the same period last year (%)</b> |
| Net cash flows from operating activities (RMB)                                  |  |  | 6,274,330,914     | -62.12   |
| Net cash flows per share from operating activities (RMB)                        |  |  | 1.28              | -62.12   |
|   | <b>The Reporting Period (July-September)</b>   | <b>From the beginning of the year to the end of the Reporting Period (January-September)</b> |                   | <b>Increase/decrease for the Reporting Period as compared with the same period last year (%)</b> |
| Net profit attributable to the Shareholders (RMB)                               | -79,587,357  |  | 4,826,600,962     | -107.38  |
| Basic earnings per share (RMB)  | -0.0162  |  | 0.9813            | -107.38  |
| Basic earnings per share after deducting extraordinary profits and losses (RMB) | -0.0450  |  | 0.5308            | -120.68  |

|  |   |       |                                  |
|--|---|-------|----------------------------------|
| Weighted average return on net assets (%)  | -0.19   | 10.94 | Decreased 3.14 percentage points |
| Weighted average return on net assets after deducting extraordinary profits and losses (%)                         | -0.54   | 5.92  | Decreased 3.47 percentage points |
|  |   |       |                                  |
| <b>Extraordinary profits and losses items</b>  | <b>Amount from the beginning of the year to the end of the Reporting Period (RMB)</b> |       |                                  |
| Profit of disposing non-current assets   | 8,801,540   |       |                                  |
| Government grant income included in current profit and loss  | 19,080,661  |       |                                  |
| Gains from merger with Gloucester (difference between transaction cost and fair value of the acquired net assets ) | 1,421,092,886   |       |                                  |
| Investment profits generating from available-for-sale financial assets   | 3,702,379   |       |                                  |
| Other non-operating income and expenses besides these abovementioned items   | -20,652,615   |       |                                  |
| Subtotal   | 1,432,024,851   |       |                                  |
| Less: Effect of income tax   | -786,640,284  |       |                                  |
| Total amount of extraordinary profits and losses   | 2,218,665,135   |       |                                  |
| Including: amount attributable to the Shareholders   | 2,215,696,862   |       |                                  |

Note: In May 2012, the Company acquired the entire assets of Beisu Coal Mine and Yangcun Coal Mine owned by Yankuang Group Corporation Limited. According to the Chinese Accounting Standards (CASs), the acquisition constituted a merger of entities under the same control, therefore, in accordance with the relevant requirements, the Company made retroactive adjustment on the beginning balance of the consolidated balance sheet of the Reporting Period and the relevant items of comparative financial statements.

The impact of exchange gains or losses on the net profit attributable to the Shareholders:

Unit: 100 million

|  | The third quarter |         | The first three quarters |        |
|--|-------------------|---------|--------------------------|--------|
|  | 2012              | 2011    | 2012                     | 2011   |
| Exchange gains or losses                         | 4.342             | -14.819 | 6.156                    | -2.496 |
| Impact of exchange gains or losses on net profit | 3.039             | -10.373 | 4.309                    | -1.747 |

**1.2 Total number of Shareholders at the end of the Reporting Period and the top 10 Shareholders holding tradable shares of the Company which are not subject to trading moratorium**

|   |  |  |
|---|--|--|
| <b>Total number of Shareholders at the end of the Reporting Period</b>  | 108,722  |  |
| <b>Top 10 Shareholders holding tradable shares of the Company which are not subject to trading moratorium</b>   |  |  |
| <b>Full Name of Shareholders</b>  | <b>Number of tradable shares not subject to trading moratorium at the end of the Reporting Period (shares)</b> | <b>Classes of shares held (A shares, B Shares, H Shares or others)</b> |
| HKSCC Nominees Limited  | 1,952,993,945  | H Shares   |
| Dongwu Industries Alternative Stock Securities Investment Fund<br>東吳行業輪動股票型證券投資基金                               | 6,074,647  | A Shares   |
| Shanghai Stock 50 Transitional Open-end Index Securities Investment Fund<br>上證 50 交易型開放式指數證券投資基金                | 5,458,629  | A Shares   |
| Fuguo Tianbo Innovation Theme Stock Investment Fund<br>富國天博創新主題股票型證券投資基金  | 3,000,000  | A Shares   |
| Jiashi CSI 300 Index Securities Investment Fund<br>嘉實滬深 300 交易型開放式指數證券投資基金                                      | 2,865,770  | A Shares   |
| Huatai Borui CSI 300 Index Transactional Open-end Index Securities Investment Fund<br>華泰柏瑞滬深 300 交易型開放式指數證券投資基金 | 2,665,375  | A Shares   |
| Huaxia Blue Chip Mixed Type Securities Investment Fund<br>華夏藍籌核心混合型證券投資基金(LOF)                                  | 2,499,913  | A Shares   |
| China Pacific Life Insurance Company Limited  | 2,441,634  | A Shares   |
| Xinhua Life Insurance Company Limited   | 2,397,603  | A Shares   |
| Yinhuazhongzheng Equal Weight 90 Index Classified Securities Investment Fund<br>銀華中證等權重 90 指數分級證券投資基金           | 2,346,644  | A Shares   |

As the clearing and settlement agent for the Company's H Shares, HKSCC Nominees Limited holds the Company's H Shares in the capacity of a nominee. The following table sets out the shareholding of the substantial H Shareholders of the Company as at 30 September 2012:

| <b>Name of substantial shareholders</b> | <b>Class of shares</b> | <b>Capacity</b>    | <b>Number of shares held (shares)</b> | <b>Nature of interests</b> | <b>Percentage in the H share capital of the Company (note 1)</b> | <b>Percentage in total share capital of the Company</b> |
|---|------------------------|--------------------|---------------------------------------|----------------------------|--|---|
| Templeton Asset Management Ltd.         | H Shares               | Investment manager | 272,453,000                           | Long position              | 13.91%   | 5.54%   |

|                                    |          |  |             |                |       |       |
|------------------------------------|----------|--|-------------|----------------|-------|-------|
| JP Morgan Chase & Co.              | H Shares | Beneficial owner                                 | 21,058,870  | Long position  | 1.08% | 0.43% |
|                                    |          | Investment manager                               | 7,857,468   | Long position  | 0.40% | 0.16% |
|                                    |          | Custodian corporation/<br>approved lending agent | 127,296,713 | Lending pool   | 6.50% | 2.59% |
|                                    |          | Beneficial owner                                 | 7,799,841   | Short position | 0.40% | 0.16% |
| BlackRock, Inc.                    | H Shares | Interest of controlled corporations              | 136,992,018 | Long position  | 6.99% | 2.79% |
|                                    |          |  | 8,395,916   | Short position | 0.42% | 0.17% |
| BNP Paribas Investment Partners SA | H Shares | Investment manager                               | 117,641,207 | Long position  | 6.00% | 2.39% |

Notes:

1. The percentage figures above have been rounded off to the nearest second decimal place.
2. Information disclosed hereby is based on the information available on the website of Hong Kong Stock Exchange at [www.hkex.com.hk](http://www.hkex.com.hk).

## §2 Significant Matters

### 2.1 General Operating Performance

#### I Operating Data Summary

| Items  | Third quarter |        |                          | First three quarters |         |                          |
|--|---------------|--------|--------------------------|----------------------|---------|--------------------------|
|  | 2012          | 2011   | Increase or decrease (%) | 2012                 | 2011    | Increase or decrease (%) |
| <b>I. Coal Business ( kilotonne )</b>                    |               |        |                          |                      |         |                          |
| Raw coal production                                      | 17,414        | 14,843 | 17.32                    | 49,832               | 41,587  | 19.83                    |
| Saleable coal production                                 | 15,625        | 13,785 | 13.35                    | 45,956               | 38,384  | 19.73                    |
| Salable coal sales volume                                | 22,497        | 16,717 | 34.58                    | 65,812               | 44,392  | 48.25                    |
| <b>II. Railway Transportation Business ( kilotonne )</b> |               |        |                          |                      |         |                          |
| Transportation volume                                    | 3,897         | 4,298  | -9.33                    | 12,735               | 13,386  | -4.86                    |
| <b>III. Coal Chemicals Business ( kilotonne )</b>        |               |        |                          |                      |         |                          |
| Methanol production                                      | 118           | 164    | -28.05                   | 402                  | 412     | -2.43                    |
| Methanol sales volume                                    | 109           | 148    | -26.35                   | 397                  | 395     | 0.51                     |
| <b>IV. Electric Power Business ( 10,000kWh )</b>         |               |        |                          |                      |         |                          |
| Power generation   | 26,441        | 37,119 | -28.77                   | 88,738               | 106,559 | -16.72                   |
| Electricity sold   | 19,055        | 25,402 | -24.99                   | 62,522               | 72,346  | -13.58                   |

| Items  | Third quarter |      |                          | First three quarters |      |                          |
|--|---------------|------|--------------------------|----------------------|------|--------------------------|
|  | 2012          | 2011 | Increase or decrease (%) | 2012                 | 2011 | Increase or decrease (%) |
| <b>V. Heat Business (1,000 steam tonnes)</b> |               |      |                          |                      |      |                          |
| Heat generation                              | 121           | 67   | 80.60                    | 1,031                | 979  | 5.31                     |
| Heat sales volume                            | 1             | 2    | -50.00                   | 209                  | 149  | 40.27                    |

## II Operating Performance of the Principal Businesses of the Group - by Business Segment

### A. Coal Business

#### (i) Coal Production and Sales

For the first three quarters of 2012, the raw coal production of the Group was 49.83 million tonnes, representing an increase of 8.24 million tonnes or 19.8% as compared with the corresponding period of last year. The output of salable coal was 49.56 million tonnes, representing an increase of 7.57 million tonnes, or 19.7%, as compared with the corresponding period of last year. The increase of coal production was mainly due to: (1) the increase of coal production of Ordos Neng Hua from the acquisition of Wenyu coal mine in July 2011; and (2) the increase of overseas coal production from the acquisition of Syntech coal mines and Premier coal mine in August 2011 and December 2011 and merger with Gloucester in July 2012.

For the first three quarters of 2012, the sales volume of salable coal of the Group was 65.81 million tonnes, representing an increase of 21.42 million tonnes, or 48.3%, as compared with the corresponding period of last year, of which 0.85 million tonnes were sold internally, and 64.96 million tonnes were sold externally. The increase of coal sales volume was mainly due to: (1) the sales volume of externally purchased coal increased by 14.48 million tonnes as compared with the corresponding period of last year; (2) the total coal sales volume of Yancoal Australia and Yancoal International increased by 5.05 million tonnes as compared with the corresponding period of last year; (3) the coal sales volume of Ordos Neng Hua increased by 2 million tonnes as compared with the corresponding period of last year.

The following table sets out the coal production and coal sales of the Group for the first three quarters of 2012:

Unit: kilotonne

| Items                           | The third quarter |        |                        | First three quarters |        |                        |
|---------------------------------|-------------------|--------|------------------------|----------------------|--------|------------------------|
|                                 | 2012              | 2011   | Increase/ decrease (%) | 2012                 | 2011   | Increase/ decrease (%) |
| <b>I . Raw coal production</b>  | 17,414            | 14,843 | 17.32                  | 49,832               | 41,587 | 19.83                  |
| 1. The Company                  | 8,398             | 9,032  | -7.02                  | 26,416               | 26,752 | -1.26                  |
| 2. Shanxi Neng Hua <sup>①</sup> | 351               | 334    | 5.09                   | 1,013                | 910    | 11.32                  |
| 3. Heze Neng Hua <sup>②</sup>   | 540               | 807    | -33.09                 | 2,001                | 2,178  | -8.13                  |

| Items                                 | The third quarter |        |                              | First three quarters |        |                              |
|---------------------------------------|-------------------|--------|------------------------------|----------------------|--------|------------------------------|
|                                       | 2012              | 2011   | Increase/<br>decrease<br>(%) | 2012                 | 2011   | Increase/<br>decrease<br>(%) |
| 4. Ordos Neng Hua <sup>③</sup>        | 1,344             | 1,567  | -14.23                       | 4,796                | 2,875  | 66.82                        |
| 5. Yancoal Australia <sup>④</sup>     | 5,208             | 3,103  | 67.84                        | 13,804               | 8,872  | 55.59                        |
| 6. Yancoal International <sup>⑤</sup> | 1,573             | -      | -                            | 1,802                | -      | -                            |
| <b>II. Salable coal production</b>    | 15,625            | 13,785 | 13.35                        | 45,956               | 38,384 | 19.73                        |
| 1. The Company                        | 8,393             | 9,020  | -6.95                        | 26,368               | 26,636 | -1.01                        |
| 2. Shanxi Neng Hua                    | 351               | 333    | 5.41                         | 1,003                | 899    | 11.57                        |
| 3. Heze Neng Hua                      | 449               | 573    | -21.64                       | 1,678                | 1,290  | 30.08                        |
| 4. Ordos Neng Hua                     | 1,341             | 1,567  | -14.42                       | 4,793                | 2,875  | 66.71                        |
| 5. Yancoal Australia                  | 3,671             | 2,292  | 60.17                        | 10,483               | 6,684  | 56.84                        |
| 6. Yancoal International              | 1,420             | -      | -                            | 1,631                | -      | -                            |
| <b>III. Salable coal sales volume</b> | 22,497            | 16,717 | 34.58                        | 65,812               | 44,392 | 48.25                        |
| 1. The Company                        | 8,160             | 8,769  | -6.94                        | 25,508               | 25,985 | -1.84                        |
| 2. Shanxi Neng Hua                    | 435               | 340    | 27.94                        | 986                  | 884    | 11.54                        |
| 3. Heze Neng Hua                      | 377               | 613    | -38.50                       | 1,604                | 1,335  | 20.15                        |
| 4. Ordos Neng Hua                     | 1,558             | 1,484  | 4.99                         | 4,785                | 2,787  | 71.69                        |
| 5. Yancoal Australia                  | 3,263             | 2,303  | 41.68                        | 10,374               | 7,033  | 47.50                        |
| 6. Yancoal International              | 1,470             | -      | -                            | 1,710                | -      | -                            |
| 7. Externally purchased coal          | 7,234             | 3,208  | 125.50                       | 20,845               | 6,368  | 227.34                       |

Note:

- ① Shanxi Neng Hua refers to Yanzhou Coal Shanxi Neng Hua Company Limited;
- ② Heze Neng Hua refers to Yanmei Heze Neng Hua Company Limited;
- ③ Ordos Neng Hua refers to Yanzhou Coal Ordos Neng Hua Company Limited;
- ④ Yancoal Australia refers to Yancoal Australia Limited. On 22 June 2012, according to the merger agreement between Yancoal Australia and Gloucester Coal Ltd. (“Gloucester”), the equity interests in Syntech Resources and Premier Coal held by Yancoal Australia have been transferred to Yancoal International (Holding) Company Limited, a wholly-owned subsidiary of the Company
- ⑤ Yancoal International refers to Yancoal International (Holding) Company Limited.

(ii) Coal Sales Prices

In the first three quarters of 2012, the continuous sluggish global economy has led to the weak demand for coal in the domestic and overseas markets and the average coal sales price of the Group decreased as compared with that of last year.



Unit: RMB/tonne

| Items                                    | The third quarter |        |                              | First three quarters |        |                              | 2011   |
|--|-------------------|--------|------------------------------|----------------------|--------|------------------------------|--------|
|  | 2012              | 2011   | Increase/<br>decrease<br>(%) | 2012                 | 2011   | Increase/<br>decrease<br>(%) |        |
| 1. The Company                           | 536.48            | 685.84 | -21.78                       | 620.05               | 677.69 | -8.51                        | 682.09 |
| 2. Shanxi Neng<br>Hua                    | 287.29            | 466.27 | -38.39                       | 362.38               | 458.99 | -21.05                       | 467.67 |
| 3. Heze Neng<br>Hua                      | 538.40            | 933.00 | -42.29                       | 748.66               | 898.58 | -16.68                       | 912.86 |
| 4. Ordos Neng<br>Hua                     | 208.48            | 278.97 | -25.27                       | 249.41               | 288.70 | -13.61                       | 290.71 |
| 5. Yancoal<br>Australia                  | 718.53            | 798.67 | -10.03                       | 670.66               | 938.20 | -28.52                       | 929.80 |
| 6. Yancoal<br>International              | 334.62            | -      | -                            | 344.79               | -      | -                            | -      |
| 7. Externally<br>purchased coal          | 618.01            | 726.18 | -14.90                       | 678.86               | 747.92 | -9.23                        | 722.34 |
| Average product<br>price of the<br>Group | 548.41            | 677.60 | -19.07                       | 611.83               | 706.91 | -13.45                       | 704.95 |

## (iii) Cost of Coal Sales

In the first three quarters of 2012, the cost of coal sales business of the Group was RMB30.2998 billion, representing an increase of RMB13.5328 billion or 80.7% as compared to the corresponding period of last year. This was mainly due to: the increase of sales volume of self-produced coal from coal mines of the Group in Australia and Ordos City and the increase of sales volume of externally purchased coal of the Company.

Unit: RMB'000, RMB/tonne

| Items           | The first three quarters |           |                          |       |
|-----------------|--------------------------|-----------|--------------------------|-------|
|                 | 2012                     | 2011      | Increase/decrease<br>(%) |       |
| The Company     | Total cost of sales      | 8,547,382 | 7,765,363                | 10.07 |
|                 | Cost of sales per tonne  | 335.08    | 298.84                   | 12.13 |
| Shanxi Neng Hua | Total cost of sales      | 323,053   | 291,892                  | 10.68 |
|                 | Cost of sales per tonne  | 327.59    | 330.17                   | -0.78 |
| Heze Neng Hua   | Total cost of sales      | 937,438   | 876,698                  | 6.93  |

|                           |                         |            |           |        |
|---------------------------|-------------------------|------------|-----------|--------|
|                           | Cost of sales per tonne | 584.30     | 656.88    | -11.05 |
| Ordos Neng Hua            | Total cost of sales     | 920,397    | 470,581   | 95.59  |
|                           | Cost of sales per tonne | 192.34     | 168.87    | 13.90  |
| Yancoal Australia         | Total cost of sales     | 5,253,948  | 2,963,505 | 77.29  |
|                           | Cost of sales per tonne | 506.45     | 421.36    | 20.19  |
| Yancoal International     | Total cost of sales     | 473,974    | -         | -      |
|                           | Cost of sales per tonne | 277.21     | -         | -      |
| Externally purchased coal | Total cost of sales     | 14,102,490 | 4,715,250 | 199.08 |
|                           | Cost of sales per tonne | 676.55     | 740.44    | -8.63  |

In the first three quarters of 2012, the total cost of coal sales of the Company was RMB8.5474 billion, representing an increase of RMB782 million, or 10.1% as compared with that of the first three quarters of 2011. The cost of sales per tonne was RMB335.08, representing an increase of RMB36.24 or 12.1% as compared with that of the first three quarters of 2011. This was mainly due to: (1) the increase of policy expenditure by RMB10.55 in the cost of coal sales per tonne, including: ① the increase of the amount of provision for production safety expenses led to the increase of cost of coal sales per tonne by RMB6.49; ② the increase of mining rights fees provision of related coal mines in the headquarters since 1 January 2012, which led to the increase of cost of coal sales per tonne by RMB1.43; ③ the newly increased security deposit for environment management resulted in an increase in the cost of coal sales per tonne by RMB2.63; (2) the rising of employees' wages caused an increase of the cost of sales per tonne of RMB28.89. Deducting the policy expenditure increase, the cost of coal sales per tonne of the Company was RMB324.53 in the first three quarters of 2012, representing an increase of RMB25.69 or 8.6% as compared with that of the first three quarters of 2011.

In the first three quarters of 2012, the total cost of coal sales of Heze Neng Hua was RMB937.4million, representing an increase of RMB60.74 million, or 6.9% as compared with that of the first three quarters of 2011. The cost of sales per tonne was RMB584.30, representing a decrease of RMB72.58 or 11.0% as compared with that of the first three quarters of 2011. This was due to the increase of sales volume of saleable coal by 0.27 million tonnes or 20.1%, which caused the decrease of fixed cost per tonne.

In the first three quarters of 2012, the total cost of coal sales of Ordos Neng Hua was RMB920.4 million, representing an increase of RMB449.8 million, or 95.6% as compared with that of the first three quarters of 2011. This was mainly due to the increase of coal sales volume. The cost of sales per tonne was RMB192.34, representing an increase of RMB23.47 or 13.9% as compared with that of the first three quarters of 2011. This was mainly due to: (1) the increase of the amount of provision for production safety expenses led to the increase of cost of coal sales per tonne by RMB2.32; (2) the newly increased land subsidence expense led to the increase of cost of coal sales per tonne by RMB5.55; (3) the increase of amortization of mining rights and labor expenses led to the increase of cost of coal sales per tonne by RMB7.34 and RMB6.29, respectively.

In the first three quarters of 2012, the total cost of coal sales of Yancoal Australia was RMB5.2539 billion, representing an increase of RMB2.2904 billion, or 77.3% as compared with that of the first three quarters of 2011. The cost of sales per tonne was RMB506.45, representing an increase of RMB85.09 or 20.2% as compared with that of the first three quarters of 2011. This was mainly due to: (1) merger with Gloucester led to the increase of cost of coal sales per tonne by RMB14.55; (2) the volume of saleable coal produced by Austar coal mine and Yancoal Resources Limited (previously known as Felix Resources Co., Ltd) decreased by 0.36 million tonnes as compared with that of the first three quarters of 2011, which led to an increase of cost of coal sales per tonne by RMB17.33; (3) the increase of stripping cost, equipment lease expense and land acquisition fee of Yancoal Resources led to the increase of cost of coal sales per tonne by RMB26.83, RMB14.80 and RMB13.16, respectively.

In the first three quarters of 2012, the total cost of externally purchased coal sales of the Group was RMB14.1025 billion, representing an increase of RMB9.3872 billion, or 199.1% as compared with that of the first three quarters of 2011. This was mainly due to the sales volume of externally purchased coal increased by 14.48 million tonnes, or 227.3% as compared with that of the first three quarters of 2011.

## B. Railway Transportation

In the first three quarters of 2012, the transportation volume of the Company's Railway Assets was 12.73 million tonnes, representing a decrease of 0.66 million tonnes or 4.9% as compared with the corresponding period of last year. Income from railway transportation services of the Company (income from transported volume settled on the basis of off-mine prices and special purpose railway transportation fees borne by customers) was RMB333 million, representing a decrease of RMB20.898 million or 5.9% as compared with the corresponding period of last year. The cost of railway transportation business was RMB257.9 million, representing an increase of RMB26.786 million or 11.6% as compared with the corresponding period of last year.

## C. Coal Chemicals

The following table sets out the operation of methanol business of the Group for the first three quarters of 2012:

|                                 | Production volume of methanol<br>(Kilotonnes) |                                  |                       | Sales volume of methanol<br>(Kilotonnes) |                                  |                       |
|---------------------------------|---|----------------------------------|-----------------------|--|----------------------------------|-----------------------|
|                                 | The first three quarters of 2012              | The first three quarters of 2011 | Increase/decrease (%) | The first three quarters of 2012         | The first three quarters of 2011 | Increase/decrease (%) |
| 1. Yulin Neng Hua <sup>①</sup>  | 382   | 356                              | 7.30                  | 375                                      | 340                              | 10.29                 |
| 2. Shanxi Neng Hua <sup>②</sup> | 20  | 56                               | -64.29                | 22                                       | 55                               | -60.00                |

Note:

- ① Yulin Neng Hua refers to Yanzhou Coal Yulin Neng Hua Company Limited.
- ② Due to the shortage of raw material supply, the methanol project of Shanxi Neng Hua has stopped production since April 2012.

|                    | Sales income<br>(RMB'000)        |                                  |                       | Cost of sales<br>(RMB'000)       |                                  |                       |
|--------------------|----------------------------------|----------------------------------|-----------------------|----------------------------------|----------------------------------|-----------------------|
|                    | The first three quarters of 2012 | The first three quarters of 2011 | Increase/decrease (%) | The first three quarters of 2012 | The first three quarters of 2011 | Increase/decrease (%) |
| 1. Yulin Neng Hua  | 737,120                          | 673,206                          | 9.49                  | 653,308                          | 601,823                          | 8.55                  |
| 2. Shanxi Neng Hua | 44,269                           | 113,389                          | -60.96                | 43,043                           | 117,027                          | -63.22                |

#### D. Electric Power

The following table sets out the operation of electricity business of the Group for the first three quarters of 2012:

|                                 | Power generation<br>(10,000 kWh) |                              |                       | Electricity sold<br>(10,000 kWh) |                              |                       |
|---------------------------------|----------------------------------|------------------------------|-----------------------|----------------------------------|------------------------------|-----------------------|
|                                 | First three quarters of 2012     | First three quarters of 2011 | Increase/decrease (%) | First three quarters of 2012     | First three quarters of 2011 | Increase/decrease (%) |
| 1. Hua Ju Energy <sup>①</sup>   | 70,038                           | 79,384                       | -11.77                | 60,349                           | 69,256                       | -12.86                |
| 2. Yulin Neng Hua               | 18,700                           | 21,050                       | -11.16                | 2,173                            | 2,782                        | -21.89                |
| 3. Shanxi Neng Hua <sup>②</sup> | -                                | 6,125                        | -                     | -                                | 308                          | -                     |

Note:

- ① Hua Ju Energy refers to Shandong Hua Ju Energy Company Limited.
- ② Since 1 January 2012, the power plant of Shanxi Neng Hua has stopped generating electricity due to the excessively high cost of fuel.

Unit: RMB'000

|                    | Sales Income<br>(RMB'000)    |                              |                       | Cost of Sales<br>(RMB'000)   |                              |                       |
|--------------------|------------------------------|------------------------------|-----------------------|------------------------------|------------------------------|-----------------------|
|                    | First three quarters of 2012 | First three quarters of 2011 | Increase/decrease (%) | First three quarters of 2012 | First three quarters of 2011 | Increase/decrease (%) |
| 1. Hua Ju Energy   | 230,874                      | 244,805                      | -5.69                 | 248,569                      | 257,552                      | -3.49                 |
| 2. Yulin Neng Hua  | 5,422                        | 6,608                        | -17.95                | 7,399                        | 10,623                       | -30.35                |
| 3. Shanxi Neng Hua | -                            | 767                          | -                     | -                            | 2,860                        | -                     |

## E. Heat Business

In the first three quarters of 2012, Hua Ju Energy generated heat energy of 1.03 million steam tonnes and sold 0.21 million steam tonnes, which generated sales income of RMB35.634 million and the cost of sales was RMB23.764 million.

## 2.2 Significant movements of the accounting items of the Group and the reasons thereof

### I. Significant movements in items of consolidated balance sheet and the reasons thereof

#### (A) Asset items

| Items                               | As at 30 September 2012 (RMB'000) | As at 31 December 2011 (RMB'000) | Increase /decrease (%) | Main reasons for change   |
|-------------------------------------|-----------------------------------|----------------------------------|------------------------|---|
| Bills receivable                    | 4,235,270                         | 7,152,621                        | -40.79                 | 1. The decrease of coal sales volume settled by acceptance bills.<br>2. Bills discounted.   |
| Prepayments                         | 2,359,445                         | 824,412                          | 186.20                 | 1. Prepayment for externally purchased coal increased by RMB1.2785 billion.<br>2. Prepayment for equipment purchase made by Ordos Neng Hua increased by RMB114.8 million.   |
| Inventory                           | 2,167,089                         | 1,394,679                        | 55.38                  | Coal inventory increased by RMB758.3 million.   |
| Other current assets                | 3,863,726                         | 2,857,950                        | 35.19                  | 1. An increase of RMB110 million in the paid but not amortized guarantee deposit for environment management of the Company.<br>2. Prepayment paid by the Group for relocation of villages was RMB436.7 million.<br>3. An increase of RMB159.1 million in the fair value measured financial assets from the forward foreign exchange contracts entered by Yancoal Australia; an increase of RMB118.6 million in the mining rights royalties; an increase of RMB98.99 million in the paid but not amortized striping and mining cost. |
| Available-for-sale financial assets | 151,809                           | 333,618                          | -54.50                 | Long-term bonds of Newcastle Coal Infrastructure Construction Group held by Yancoal Australia, amounting to RMB160.1 million have all been sold out.  |
| Long-term equity investment         | 2,710,296                         | 1,747,779                        | 55.07                  | 1. The Company injected RMB810 million for joint establishment of Shaanxi Future Energy Chemical Co., Ltd.<br>2. The Company, as the controlling  |

|                          |             |            |        |   |
|--------------------------|-------------|------------|--------|---|
|                          |             |            |        | shareholder, invested RMB51 million for establishment of Shandong Coal Trade Center.<br>3. The Company increased capital investment to Haosheng Company by RMB109 million.  |
| Construction in progress | 18,615,707  | 12,082,245 | 54.07  | 1. The construction in progress of Yancoal Australia increased by RMB3.599 billion.<br>2. The construction in progress of Yancoal International increased by RMB1.3062 billion.<br>3. The construction in progress of Ordos Neng Hua increased by RMB952.6 million.<br>4. The construction in progress of the Company increased by RMB490 million.<br>5. The construction in progress of Heze Neng Hua increased by RMB158.2 million. |
| Intangible assets        | 33,570,564  | 24,657,105 | 36.15  | 1. The newly increased mining rights of RMB2.4768 billion for Nantun coal mine, Xinglongzhuang coal mine, Baodian coal mine, Dongtan coal mine and Jining No. 2 coal mine ( "5 Coal Mines" ) (the Company has paid RMB495.3 million for the mining rights during the Reporting Period).<br>2. An increase of RMB6.5668 billion of mining rights value for Yancoal Australia caused by the merger with Gloucester.                     |
| Deferred tax assets      | 5,809,300   | 2,046,011  | 183.93 | 1. An increase of RMB208.6 million of deferred tax assets caused by the increase of unpaid land subsidence fees, safety fees and salaries and wages payable to the employees which have been withdrawn by the Company and its domestic subsidiaries.<br>2. An increase of RMB3.2781 billion of deferred tax assets caused by the Mineral Resources Rent Tax of Yancoal Australia and other factors.                                   |
| Other non-current assets | 1,287,851   | 117,926    | 992.08 | An increase of RMB1.1163 billion of mining royalties receivable over 1 year from Middlemount coal mine caused by the merger with Gloucester.  |
| Total assets             | 124,087,020 | 98,089,422 | 26.50  | —   |

**(B) Liability items**

| Items                                     | As at 30 September 2012 (RMB'000) | As at 31 December 2011 (RMB'000) | Increase /decrease (%) | Main reasons for change  |
|---|-----------------------------------|----------------------------------|------------------------|--|
| Short-term borrowing                      | 5,197,766                         | 13,171,083                       | -60.54                 | An increase of RMB1.0163 billion of short-term borrowing of the Company caused by the payment for H shares dividend for the year 2011; the Company has paid: (1) the loan of RMB832 million for the payment of the H shares dividend for the year 2010; (2) loan of RMB6.26 billion for increased capital investment to Yancoal Australia; (3) other short-term bank loans of RMB1.8997 billion. |
| Bills payable                             | 3,971,465                         | 240,824                          | 1,549.12               | A newly added bills payable of Gloucester amounting to RMB3.8825 billion   |
| Accounts payable                          | 2,706,550                         | 2,054,240                        | 31.75                  | The accounts payable of Yancoal Australia increased by RMB674.8 million  |
| Tax payable                               | 726,869                           | 2,530,478                        | -71.28                 | 1. Business income tax payable decreased by RMB1.2332 billion.<br>2. Value-added tax payable decreased by RMB255.1 million.  |
| Interest payable                          | 428,440                           | 252,469                          | 69.70                  | Bonds interest payable increased by RMB171.4 million caused by the issuance of bonds made by the Company and its subsidiaries.   |
| Non-current liabilities due within 1 year | 5,673,863                         | 8,766,205                        | -35.28                 | 1. Yancoal Australia delayed loan payment of RMB5.4947 billion.<br>2. The Company's financial lease payment increased by RMB2 billion.<br>3. The Company's mining right fees payable due within 1 year for the 5 Coal Mines increased by RMB396.3 million.   |
| Other current liabilities                 | 4,180,895                         | 3,199,225                        | 30.68                  | The accrued but not used provisions for land subsidence, restoration, rehabilitation and environmental costs made by the Group increased by RMB785.7 million.  |
| Long-term borrowing                       | 22,599,847                        | 14,869,323                       | 51.99                  | 1. The long-term borrowing increased by RMB5.4947 billion due to Yancoal Australia's partial delayed loan payment.<br>2. The long-term borrowing of the Company increased by RMB1.3958 billion.  |
| Bonds payable                             | 11,341,548                        | -                                | -                      | The issuance of corporate bonds  |

|                               |            |            |           |  |
|-------------------------------|------------|------------|-----------|--|
|                               |            |            |           | amounting to RMB5 billion and USD1 billion by the Company and its subsidiaries.  |
| Long-term payable             | 1,740,886  | 8,159      | 21,237.00 | 1. An increase of RMB1.5851 billion of mining rights fees payable for the 5 Coal Mines by the Company.<br>2. Yancoal Australia's financial lease payment increased by RMB118.3 million.        |
| Accrued liability             | 1,535,742  | 325,414    | 371.93    | A newly added accrued liability of RMB1.1518 billion of Gloucester.  |
| Deferred income tax liability | 8,685,141  | 3,859,785  | 125.02    | An increase of RMB4.0463 billion of deferred income tax liability caused by the evaluation rising in value on mining rights of Gloucester and Mineral Resources Rent Tax to Yancoal Australia. |
| Other non-current liability   | 1,463,062  | 6,869      | 21,199.49 | The balance was RMB1.4570 billion by the end of the Reporting Period caused by the issuance of contingent options due to the merger with Gloucester.   |
| Total liabilities             | 76,608,216 | 55,356,875 | 38.39     | —  |

## II. Significant movements of items in consolidated income statement and the reasons thereof

| Items            | The first three quarters |                   |                              | Main reasons for change  |
|------------------|--------------------------|-------------------|------------------------------|--|
|                  | 2012<br>(RMB'000)        | 2011<br>(RMB'000) | Increase<br>/decrease<br>(%) |  |
| Operating income | 42,111,204               | 33,385,011        | 26.14                        | 1. The sales income of self-produced coal decreased by RMB522.8 million compared to the corresponding period of last year, among which: the sales income of coal business increased by RMB4.2186 billion compared to the corresponding period of last year which was due to the increase of sales volume of coal; the sales income of coal business decreased by RMB4.7414 billion compared to the corresponding period of last year which was due to the decrease of sales price of coal.<br>2. The sales income of externally purchased coal increased by RMB9.3877 billion compared to the corresponding period of last year. |
| Operating cost   | 32,279,542               | 18,854,938        | 71.20                        | The sales volume of coal increased   |



|   |           |           |          |  |
|---|-----------|-----------|----------|--|
|   |           |           |          | compared to the corresponding period of last year.   |
| Finance expenses                            | 323,489   | 783,569   | -58.72   | <p>1 The foreign exchange gains of the first three quarters in 2012 were RMB615.6 million; the foreign exchange losses of the corresponding period last year were RMB249.6 million.</p> <p>2 Interest expenditures increased by RMB489.3 million compared to the corresponding period of last year.</p>  |
| Non-operating income                        | 1,473,556 | 44,662    | 3,199.35 | The merger with Gloucester brings income of RMB1.4211 billion which was due to the transaction cost lower than the fair value of the net assets acquired.  |
| Income tax expense                          | -9,263    | 2,336,204 | -100.40  | <p>1 The income tax expenses of Yancoal Australia decreased by RMB1.7228 billion compared to the corresponding period of last year affected by the Mineral Resource Rent Tax.</p> <p>2 The income tax expenses decreased by RMB704.5 million compared to the corresponding period of last year which was due to the decrease of the taxable income of the Company.</p> |
| Net profit attributable to the Shareholders | 4,826,601 | 6,108,140 | -20.98   | —  |

### III. Significant movements of items in consolidated cash flow statement and the reasons thereof

| Items                                   | The first three quarters |                   |                              | Main reasons for change   |
|---|--------------------------|-------------------|------------------------------|---|
|   | 2012<br>(RMB'000)        | 2011<br>(RMB'000) | Increase<br>/decrease<br>(%) |   |
| Net cash flow from operating activities | 6,274,331                | 16,562,336        | -62.12                       | <p>1. Cash received from sales of goods or rendering of services increased by RMB6.8006 billion compared to the corresponding period of last year.</p> <p>2. Cash paid for purchase of goods and receipt of services increased by RMB13.6092 billion compared to the corresponding period of last year.</p> |

|   |          |             |        |  |
|---|----------|-------------|--------|--|
|   |          |             |        | <p>3. Salary and benefits paid to employees increased by RMB1.8439 billion compared to the corresponding period of last year.</p> <p>4. Cash paid for taxes increased by RMB1.0551 billion compared to the corresponding period of last year.</p>  |
| Net cash flow from investing activities | -959,295 | -17,846,348 | -94.62 | <p>1. Net cash outflow decreased by RMB10.6995 billion compared to the corresponding period of last year which was due to the change of restricted deposits.</p> <p>2. Net cash outflow decreased by RMB5.567 billion compared to the corresponding period of last year which was due to the decrease of acquisition of assets and equity investment.</p> <p>3. Cash received from recovery of investments increased by RMB607.7 million compared to the corresponding period of last year.</p>  |
| Net cash flow from financing activities | 428,581  | 4,135,989   | -89.64 | <p>1. Cash inflow decreased by RMB2.6242 billion compared to the corresponding period of last year which was due to the decrease of cash received from borrowings.</p> <p>2. The amount of cash inflow from bond issues was RMB11.2910 billion.</p> <p>3. Cash outflow increased by RMB12.6281 billion compared to the corresponding period of last year which was due to the increase of repayments for borrowing and debts.</p> <p>4. Cash outflow increased by RMB468.4 million compared to the corresponding period of last year which was due to the increase of cash paid for distribution of dividends and interests.</p> |

|   |           |           |        |  |
|---|-----------|-----------|--------|--|
|   |           |           |        | 5. Cash outflow decreased by RMB722.4 million compared to the corresponding period of last year which was due to the decrease of cash paid for other financing activities. |
| Net increase in cash and cash equivalents | 5,864,041 | 2,342,356 | 150.35 | —  |

## 2.3 Progress and impact of significant events and analysis of resolution

### 2.3.1 The issue of corporate bonds in the PRC domestic market

As approved at the 2012 first extraordinary general meeting of the Company held on 8 February 2012 and ratified by CSRC (Zhengjian Xuke [2012] No. 592), the Company was approved to issue corporate bonds in the PRC, with an aggregate principal amount not exceeding RMB10 billion. On 25 July 2012, the Company issued the first tranche of corporate bonds amounting to RMB5 billion and received net proceeds of RMB4.95 billion. The issuance of the remaining RMB5 billion corporate bonds will be completed within 24 months from the date of approval by the CSRC. In accordance with the provisions in the offering document, all net proceeds have been used for replenishing the working capital of the Company.

### 2.3.2 The issue of corporate bonds in the overseas markets

At the tenth meeting of the fifth session of the Board held on 24 August 2012, the Board approved the proposal of the issuance of corporate bonds with an aggregate principle amount not exceeding USD2.0 billion (USD2.0 billion inclusive) and relevant authorisation matters. The above issuance of bonds is subject to approval procedures by the general meeting of the Company and relevant regulatory authorities.

### 2.3.3 Changes in Accounting Estimates

Pursuant to the rules and regulations of “the Provision and Usage Measures of Production Safety Expenses of the Enterprises” (Caiqi [2012] No.16), jointly issued by the Ministry of Finance and the State Administration of Work Safety on 14 February 2012, since 1 February 2012, the coal mines of the Group located in Shandong and Inner Mongolia Autonomous Region has increased the amount of provision for production safety expenses to RMB15 per tonne ROM from RMB8 and RMB10 per tonne ROM respectively as approved at the tenth meeting of the fifth session of the Board of the Company.

Calculated on the basis of CASs, it is estimated that this change in accounting estimates will increase the cost expense of the Group by approximately RMB270.6 million and reduce the total profit and net profit by RMB270.6 million and RMB203 million, respectively. This change in accounting estimation does not affect the profit of the Company calculated on the basis of the International Financial Reporting Standards.

#### 2.3.4 Extension of entrusted loan to Yulin Nenghua

As approved at the eleventh meeting of the fifth session of the Board held on 26 October 2012, the entrusted loan amounting to RMB500 million and RMB1.5 billion, respectively provided by the Company to Yulin Nenghua, a wholly-owned subsidiary of the Company, will be extended for another three years without the interest in 2012.

Including the above extended RMB2 billion entrusted loan, the Company has provided entrusted loans of RMB6.765 billion in total to its subsidiaries for 12 consecutive months, representing 6.9% of the audited total assets of RMB98.089 billion for the Group in 2011 calculated based on the CASs.

#### 2.3.5 The amendments to the articles of association of the Company (the "Articles of Association")

As approved at the tenth meeting of the fifth session of the Board held on 24 August 2012, the Company resolved to amend the Articles of Association. According to the regulatory requirements and actual situation, the Company proposed to improve the process and mechanism of decision making related to profits distribution, the procedures for duty performance of independent directors, the measures to be adopted for receiving opinions from minority Shareholders and protecting their legal interests, and the approval process for mutual loans of overseas subsidiaries in the Articles of Association. The amendments to the Articles of Association are subject to approval procedures by the general meeting of the Company and relevant government authorities.

### **2.4 Warning and explanation on reasons for possible loss in accumulated net profit expected to be recorded from the beginning of the year to the end of the next Reporting Period or material change as compared to those of the corresponding period last year.**

Not Applicable.

### **2.5 Implementation of dividend payment policy during the Reporting Period**

The cash dividend policy specified in the Articles of Association is as follows: "the Company's profit distribution policy shall remain consistent and stable. The final dividend shall be paid once a year. The shareholders shall by way of an ordinary resolution authorize the board of directors to declare and pay final dividends of the Company. The Company may distribute interim cash dividends upon obtaining approval from the board of directors and the shareholders at general meeting. Dividends of the Company to be distributed in the form of cash shall account for approximately 35% of the Company's net profit after statutory reserve for the corresponding accounting year."

A sum of RMB2.8035 billion of the final dividend for the year 2011 (tax inclusive) was paid to the Shareholders on 19 July 2012, equivalent to a cash dividend of RMB0.57 per share (tax inclusive).

### §3 Directors

As at the date of this announcement, the directors of the Company are Mr. Li Weimin, Mr. Wang Xin, Mr. Zhang Yingmin, Mr. Shi Xuerang, Mr. Wu Yuxiang, Mr. Zhang Baocai and Mr. Dong Yunqing, and the independent non-executive directors of the Company are Mr. Wang Xianzheng, Mr. Cheng Faguang, Mr. Wang Xiaojun and Mr. Xue Youzhi.

**Yanzhou Coal Mining Company Limited**

**Li Weimin**

*Chairman of the Board*

Zoucheng, the PRC

26 October 2012

Appendices:

**Consolidated Balance Sheet**  
30 September 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| ITEMS                                  | As at 30 September 2012 | As at 31 December 2011 |
|--|-------------------------|------------------------|
| <b>CURRENT ASSETS :</b>                |                         |                        |
| Cash at bank and on hand               | 18,400,214,093          | 18,105,579,319         |
| Tradable financial assets              |                         |                        |
| Bills receivable                       | 4,235,269,853           | 7,152,620,511          |
| Accounts receivable                    | 855,237,819             | 815,157,475            |
| Prepayments                            | 2,359,444,840           | 824,411,964            |
| Interest receivable                    | 27,389,047              | 17,265,975             |
| Dividends receivable                   |                         |                        |
| Other receivables                      | 2,921,582,856           | 3,069,166,771          |
| Purchase of resold financial assets    |                         |                        |
| Inventories                            | 2,167,088,545           | 1,394,679,193          |
| Non-current assets due within one year |                         |                        |
| Other current assets                   | 3,863,726,297           | 2,857,949,797          |
| <b>TOTAL CURRENT ASSETS</b>            | <b>34,829,953,350</b>   | <b>34,236,831,005</b>  |
| <b>NON-CURRENT ASSETS :</b>            |                         |                        |
| Offering loan and advance              |                         |                        |
| Available-for-sale financial assets    | 151,808,998             | 333,617,636            |
| Held-to-maturity investments           |                         |                        |
| Long-term accounts receivable          | 310,097,315             | 300,082,542            |
| Long-term equity investments           | 2,710,296,426           | 1,747,778,937          |
| Fixed assets                           | 25,354,182,219          | 21,185,930,552         |
| Construction in progress               | 18,615,706,894          | 12,082,244,675         |
| Construction materials                 | 36,132,290              | 31,561,191             |
| Disposal of fixed assets               |                         |                        |
| Intangible assets                      | 33,570,563,733          | 24,657,104,675         |
| Goodwill                               | 1,360,036,254           | 1,337,553,543          |
| Long-term deferred expenses            | 51,091,125              | 12,779,427             |
| Deferred tax assets                    | 5,809,300,319           | 2,046,011,436          |
| Other non-current assets               | 1,287,850,738           | 117,925,900            |
| <b>TOTAL NON-CURRENT ASSETS</b>        | <b>89,257,066,311</b>   | <b>63,852,590,514</b>  |
| <b>TOTAL ASSETS</b>                    | <b>124,087,019,661</b>  | <b>98,089,421,519</b>  |

The financial statements from Page 22 to Page 29 are signed by the following responsible officers:

Legal Representative of the Company: Li Weimin

Chief Financial Officer: Wu Yuxiang

Head of Accounting Department: Zhao Qingchun

**Consolidated Balance Sheet (Continued)**

30 September 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| ITEMS  | As at 30 September 2012 | As at 31 December 2011 |
|--|-------------------------|------------------------|
| <b>CURRENT LIABILITIES:</b>                        |                         |                        |
| Short-term borrowings                              | 5,197,765,988           | 13,171,082,700         |
| Borrowings from central bank                       |                         |                        |
| Deposits absorption and deposits between companies |                         |                        |
| Borrowing from banks or other institutes           |                         |                        |
| Tradable financial liabilities                     |                         |                        |
| Bills payable                                      | 3,971,465,335           | 240,824,185            |
| Accounts payable                                   | 2,706,550,378           | 2,054,240,242          |
| Advances from customers                            | 1,695,401,462           | 1,740,484,646          |
| Salaries and wages payable                         | 1,486,069,745           | 1,150,954,174          |
| Taxes payable                                      | 726,869,473             | 2,530,477,731          |
| Interest payable                                   | 428,440,460             | 252,468,903            |
| Other payables                                     | 3,174,667,836           | 3,181,363,668          |
| Non-current liabilities due within one year        | 5,673,863,238           | 8,766,204,849          |
| Other current liabilities                          | 4,180,895,435           | 3,199,224,715          |
| <b>TOTAL CURRENT LIABILITIES</b>                   | <b>29,241,989,350</b>   | <b>36,287,325,813</b>  |
| <b>NON-CURRENT LIABILITIES:</b>                    |                         |                        |
| Long-term borrowings                               | 22,599,847,083          | 14,869,322,500         |
| Bonds payable                                      | 11,341,548,320          |                        |
| Long-term payables                                 | 1,740,886,071           | 8,158,667              |
| Accrued liabilities                                | 1,535,741,532           | 325,413,915            |
| Deferred tax liabilities                           | 8,685,141,428           | 3,859,784,843          |
| Other non-current liabilities                      | 1,463,061,903           | 6,868,994              |
| <b>TOTAL NON-CURRENT LIABILITIES</b>               | <b>47,366,226,337</b>   | <b>19,069,548,919</b>  |
| <b>TOTAL LIABILITIES</b>                           | <b>76,608,215,687</b>   | <b>55,356,874,732</b>  |
| <b>SHAREHOLDERS' EQUITY:</b>                       |                         |                        |
| Share capital                                      | 4,918,400,000           | 4,918,400,000          |
| Capital reserves                                   | 3,458,818,431           | 4,474,780,903          |
| Special reserves                                   | 3,134,222,916           | 2,414,752,299          |
| Surplus reserves                                   | 4,580,888,473           | 4,580,888,473          |
| Undistributed earnings                             | 28,077,482,344          | 26,054,369,382         |
| Translation reserve                                | -56,260,583             | -376,828,595           |
| <b>Equity attributable to Shareholders</b>         | <b>44,113,551,581</b>   | <b>42,066,362,462</b>  |
| Minority interest                                  | 3,365,252,393           | 666,184,325            |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                  | <b>47,478,803,974</b>   | <b>42,732,546,787</b>  |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>  | <b>124,087,019,661</b>  | <b>98,089,421,519</b>  |

### Balance Sheet of the Parent Company

30 September 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| ITEMS                                  | As at 30 September 2012 | As at 31 December 2011 |
|--|-------------------------|------------------------|
| <b>CURRENT ASSETS :</b>                |                         |                        |
| Cash at bank and on hand               | 13,113,011,624          | 15,569,932,397         |
| Tradable financial assets              |                         |                        |
| Bills receivable                       | 3,927,029,396           | 7,145,440,261          |
| Accounts receivable                    | 93,890,791              | 20,793,193             |
| Prepayments                            | 1,354,900,013           | 58,345,878             |
| Interests receivable                   | 346,672,704             | 74,595,870             |
| Dividends receivable                   |                         |                        |
| Other receivables                      | 9,748,447,390           | 4,998,305,747          |
| Inventories                            | 896,403,962             | 448,994,470            |
| Non-current assets due within one year |                         |                        |
| Other current assets                   | 2,328,358,480           | 1,901,128,410          |
| <b>TOTAL CURRENT ASSETS</b>            | <b>31,808,714,360</b>   | <b>30,217,536,226</b>  |
| <b>NON-CURRENT ASSETS :</b>            |                         |                        |
| Available-for-sale financial assets    | 151,481,752             | 173,494,658            |
| Hold-to-maturity investment            | 9,140,000,000           | 8,223,000,000          |
| Long-term accounts receivable          |                         |                        |
| Long-term equity investments           | 15,007,291,456          | 16,919,454,979         |
| Investment real estate                 |                         |                        |
| Fixed assets                           | 6,178,892,015           | 6,581,907,548          |
| Construction in progress               | 599,417,257             | 111,477,324            |
| Construction Materials                 | 2,642,896               | 1,395,921              |
| Disposal of fixed assets               |                         |                        |
| Intangible assets                      | 3,309,372,105           | 573,802,704            |
| Development expenditure                |                         |                        |
| Goodwill                               |                         |                        |
| Long-term deferred expenses            | 48,561,250              | 66,875                 |
| Deferred tax assets                    | 1,853,927,271           | 1,645,270,657          |
| Other non-current assets               | 117,925,900             | 117,925,900            |
| <b>TOTAL NON-CURRENT ASSETS</b>        | <b>36,409,511,902</b>   | <b>34,347,796,566</b>  |
| <b>TOTAL ASSETS</b>                    | <b>68,218,226,262</b>   | <b>64,565,332,792</b>  |



**Balance Sheet of the Parent Company (Continued)**

30 September 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| ITEMS   | As at 30 September 2012 | As at 31 December 2011 |
|---|-------------------------|------------------------|
| <b>CURRENT LIABILITIES:</b>                       |                         |                        |
| Short-term borrowings                             | 3,910,431,679           | 11,892,000,000         |
| Tradable financial liabilities                    | 146,113,697             | 179,617,737            |
| Bills payable                                     | 89,010,786              | 240,824,185            |
| Accounts payable                                  | 641,024,243             | 878,689,806            |
| Advances from customers                           | 1,522,140,187           | 1,462,269,341          |
| Salaries and wages payable                        | 883,456,498             | 630,939,956            |
| Taxes payable                                     | 965,073,080             | 2,302,909,102          |
| Interest payable                                  | 46,000,000              |                        |
| Dividends payable                                 |                         |                        |
| Other payables                                    | 3,660,936,511           | 2,971,038,728          |
| Non-current liabilities due within one year       | 2,396,284,800           |                        |
| Other current liabilities                         | 3,539,090,505           | 2,807,948,200          |
| <b>TOTAL CURRENT LIABILITIES</b>                  | <b>17,799,561,986</b>   | <b>23,366,237,055</b>  |
| <b>NON-CURRENT LIABILITIES:</b>                   |                         |                        |
| Long-term borrowings                              | 3,395,843,327           | 2,000,000,000          |
| Bonds payable                                     | 5,000,000,000           |                        |
| Long-term payable                                 | 1,585,139,200           |                        |
| Accrued liabilities                               |                         |                        |
| Deferred tax liabilities                          | 18,111,071              | 23,614,297             |
| Other non-current liabilities                     | 1,459,061,883           | 2,868,974              |
| <b>TOTAL NON-CURRENT LIABILITIES</b>              | <b>11,458,155,481</b>   | <b>2,026,483,271</b>   |
| <b>TOTAL LIABILITIES</b>                          | <b>29,257,717,467</b>   | <b>25,392,720,326</b>  |
| <b>SHAREHOLDERS' EQUITY:</b>                      |                         |                        |
| Share capital                                     | 4,918,400,000           | 4,918,400,000          |
| Capital reserves                                  | 3,813,195,200           | 4,587,845,667          |
| Less: treasury stock                              |                         |                        |
| Special reserves                                  | 2,775,067,313           | 2,217,185,097          |
| Surplus reserves                                  | 4,535,778,435           | 4,535,778,435          |
| Provision for general risk                        |                         |                        |
| Undistributed profits                             | 22,918,067,847          | 22,913,403,267         |
| <b>TOTAL SHAREHOLDERS' EQUITY</b>                 | <b>38,960,508,795</b>   | <b>39,172,612,466</b>  |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b> | <b>68,218,226,262</b>   | <b>64,565,332,792</b>  |

**Consolidated Income Statement**  
The first three Quarters of 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| Items  | The first three<br>Quarters of 2012 | The first three<br>Quarters of 2011 | The third Quarter<br>of 2012 | The third<br>Quarter of 2011 |
|--|-------------------------------------|-------------------------------------|------------------------------|------------------------------|
| <b>1、TOTAL OPERATING INCOME</b>  | 42,111,203,996                      | 33,385,011,136                      | 12,902,993,554               | 12,096,332,144               |
| Including: operating income  | 42,111,203,996                      | 33,385,011,136                      | 12,902,993,554               | 12,096,332,144               |
| <b>2、TOTAL OPERATING COST</b>  | 38,764,867,859                      | 24,948,287,910                      | 13,033,206,592               | 10,691,002,230               |
| Including: Operating cost  | 32,279,542,376                      | 18,854,937,708                      | 11,027,316,959               | 7,281,380,782                |
| Interest expenses  |                                     |                                     |                              |                              |
| Operating taxes and surcharges   | 462,509,865                         | 470,066,545                         | 109,682,289                  | 162,591,617                  |
| Selling expenses   | 1,823,042,526                       | 1,735,007,060                       | 704,267,337                  | 558,573,362                  |
| General and administrative expenses                                    | 3,876,969,819                       | 3,104,707,561                       | 1,244,737,534                | 1,079,230,134                |
| Financial expenses   | 323,488,797                         | 783,569,036                         | -52,487,527                  | 1,610,214,943                |
| Impairment loss of assets  | -685,524                            |                                     | -310,000                     | -988,608                     |
| Add: Gain on fair value change (The loss is listed beginning with “-”) | -88,014,338                         |                                     | -88,014,338                  |                              |
| Investment income(The loss is listed beginning with “-”)               | 120,195,587                         | 29,743,342                          | 51,195,323                   | 14,504,274                   |
| Including: Investment income of associates and joint ventures          |                                     |                                     |                              |                              |
| Profit on exchange (The loss is listed beginning with “-”)             |                                     |                                     |                              |                              |
| <b>3、Operating profit (The loss is listed beginning with “-”)</b>      | 3,378,517,386                       | 8,466,466,568                       | -167,032,053                 | 1,419,834,188                |
| Add : Non-operating income   | 1,473,556,389                       | 44,662,078                          | 53,081,858                   | 15,284,278                   |
| Less: Non-operating expenditures                                       | 45,233,918                          | 39,247,106                          | 35,303,312                   | 2,004,385                    |
| Including: Losses on disposal of non-current assets                    | 1,124,032                           | 10,134,354                          | 799,044                      | 284,496                      |
| <b>4、Total profit (The total loss is listed beginning with “-”)</b>    | 4,806,839,857                       | 8,471,881,540                       | -149,253,507                 | 1,433,114,081                |
| Less: Income tax   | -9,262,812                          | 2,336,204,374                       | -44,543,398                  | 336,293,792                  |
| <b>5、Net profit(The net loss is listed beginning with “-”)</b>         | 4,816,102,669                       | 6,135,677,166                       | -104,710,109                 | 1,096,820,289                |
| Net profit attributable to Shareholders                                | 4,826,600,962                       | 6,108,140,082                       | -79,587,357                  | 1,078,562,931                |
| Minority interest  | -10,498,293                         | 27,537,084                          | -25,122,752                  | 18,257,358                   |
| <b>6、Earnings per share</b>  |                                     |                                     |                              |                              |
| (1) Earnings per share, basic  | 0.98                                | 1.24                                | -0.02                        | 0.22                         |
| (2) Earnings per share, diluted  | 0.98                                | 1.24                                | -0.02                        | 0.22                         |
| <b>7、Other comprehensive income</b>                                    | 409,973,738                         | -1,038,378,106                      | 843,010,353                  | -1,270,379,618               |
| <b>8、Total comprehensive income</b>                                    | 5,226,076,407                       | 5,097,299,060                       | 738,300,244                  | -173,559,329                 |
| Comprehensive gains attributable to Shareholders                       | 5,236,574,700                       | 5,069,761,976                       | 763,422,997                  | -191,816,687                 |
| Comprehensive gains and losses of minority interest                    | -10,498,293                         | 27,537,084                          | -25,122,753                  | 18,257,358                   |

**Income Statement Of the Parent Company**  
The first three Quarters of 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| Items   | The first three Quarters of 2012 | The first three Quarters of 2011 | The third Quarter of 2012 | The third Quarter of 2011 |
|---|----------------------------------|----------------------------------|---------------------------|---------------------------|
| <b>1、TOTAL OPERATING INCOME</b>   | 30,656,414,195                   | 22,896,865,031                   | 9,259,241,028             | 8,591,943,855             |
| Less: Operating cost  | 23,526,397,349                   | 13,249,930,183                   | 7,695,698,686             | 5,339,767,885             |
| Operating taxes and surcharges  | 378,304,467                      | 394,085,756                      | 90,577,135                | 132,524,534               |
| Selling expense   | 262,516,944                      | 258,218,363                      | 85,558,585                | 86,331,183                |
| General and administrative expense  | 2,613,024,412                    | 2,279,083,305                    | 888,353,781               | 762,179,330               |
| Financial expenses  | 484,559,669                      | 106,488,034                      | 226,943,807               | 36,867,781                |
| Impairment loss of assets   |                                  |                                  |                           |                           |
| Add: Gain from the fair value changes (The loss is listed beginning with “-“) | -53,569,697                      | -67,031,090                      | -65,935,971               | -32,551,739               |
| Investment income(The loss is listed beginning with “-“)                      | 542,794,251                      | 181,060,480                      | 172,432,182               | 96,506,213                |
| Including: Investment income of associates and joint ventures                 |                                  |                                  |                           |                           |
| <b>2、Operating profit (The loss is listed beginning with “-“)</b>             | 3,880,835,908                    | 6,723,088,780                    | 378,605,245               | 2,298,227,616             |
| Add : Non-operating income  | 10,976,839                       | 10,557,629                       | 5,355,570                 | 8,122,426                 |
| Less: Non-operating expense   | 9,226,692                        | 14,077,093                       | 8,220,705                 | 3,219,875                 |
| Including: Loss on disposal of non-current assets                             | 53,380                           | 205,826                          |                           | 205,826                   |
| <b>3、Total profit (The total loss is listed beginning with “-“)</b>           | 3,882,586,055                    | 6,719,569,316                    | 375,740,110               | 2,303,130,167             |
| Less: Income tax  | 1,074,433,475                    | 1,778,925,844                    | 126,037,525               | 588,692,203               |
| <b>4、Net profit (The net loss is listed beginning with “-“)</b>               | 2,808,152,580                    | 4,940,643,472                    | 249,702,585               | 1,714,437,964             |
| <b>5、Earnings per share</b>   |                                  |                                  |                           |                           |
| (1) Earnings per share, basic   | 0.57                             | 1.00                             | 0.05                      | 0.35                      |
| (2) Earnings per share, diluted   | 0.57                             | 1.00                             | 0.05                      | 0.35                      |
| <b>6、Other comprehensive income</b>   | -16,509,680                      | -24,800,067                      | -17,685,418               | -28,245,774               |
| <b>7、Total comprehensive income</b>   | 2,791,642,900                    | 4,915,843,405                    | 232,017,167               | 1,686,192,190             |

## Consolidated Cash Flow Statement

The first three Quarters of 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| Items   | The first three<br>Quarters of 2012 | The first three<br>Quarters of 2011 | The third Quarter<br>of 2012 | The third Quarter of<br>2011 |
|---|-------------------------------------|-------------------------------------|------------------------------|------------------------------|
| <b>1、CASH FLOW FROM OPERATING ACTIVITIES :</b>  |                                     |                                     |                              |                              |
| Cash received from sales of goods or rendering of services                                    | 49,920,191,463                      | 43,119,554,537                      | 13,632,320,761               | 12,744,890,285               |
| Tax refunding   | 504,563,170                         | 531,153,836                         | 249,393,916                  | 206,422,386                  |
| Other cash received relating to operating activities  | 1,322,943,943                       | 926,553,953                         | 193,336,026                  | 131,983,044                  |
| <b>Sub-total of cash inflows</b>  | <b>51,747,698,576</b>               | <b>44,577,262,326</b>               | <b>14,075,050,703</b>        | <b>13,083,295,715</b>        |
| Cash paid for goods and services  | 25,958,099,523                      | 12,348,932,929                      | 8,838,929,678                | 5,076,847,712                |
| Cash paid to and on behalf of employees   | 7,853,001,059                       | 6,009,089,253                       | 2,784,398,255                | 2,087,457,904                |
| Taxes payments  | 7,096,671,027                       | 6,041,574,654                       | 1,432,513,484                | 1,954,618,517                |
| Other cash paid relating to operating activities  | 4,565,596,053                       | 3,615,328,991                       | 2,465,970,361                | 917,383,122                  |
| <b>Sub-total of cash outflows</b>   | <b>45,473,367,662</b>               | <b>28,014,925,827</b>               | <b>15,521,811,778</b>        | <b>10,036,307,255</b>        |
| <b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>  | <b>6,274,330,914</b>                | <b>16,562,336,499</b>               | <b>-1,446,761,075</b>        | <b>3,046,988,460</b>         |
| <b>2、CASH FLOW FROM INVESTING ACTIVITIES:</b>   |                                     |                                     |                              |                              |
| Cash received from recovery of investments  | 607,661,553                         |                                     | 210,467,787                  |                              |
| Cash received from return of investments income   | 20,590,469                          | 2,433,305                           |                              | 2,433,305                    |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 7,436,608                           | 12,633,969                          | 3,529,140                    | 9,215,844                    |
| Other cash received relating to investing activities  | 6,045,375,089                       | 2,276,102,842                       | 386,643,262                  | 929,026,737                  |
| <b>Sub-total of cash inflows</b>  | <b>6,681,063,719</b>                | <b>2,291,170,116</b>                | <b>600,640,189</b>           | <b>940,675,886</b>           |
| Cash paid to acquire fixed assets, intangible assets and other long-term assets               | 3,971,343,406                       | 5,608,968,411                       | 2,394,939,959                | 741,257,756                  |
| Cash paid for investments   | 1,198,840,824                       | 954,052,548                         | 635,356,047                  |                              |
| Net cash paid for the acquisition of subsidiaries and other business units                    | 1,484,717,627                       | 5,658,860,634                       | 331,459,912                  | 4,151,077,370                |
| Other cash paid relating to investing activities  | 985,457,088                         | 7,915,636,972                       | 39,020,683                   | 237,589,751                  |
| <b>Sub-total of cash outflows</b>   | <b>7,640,358,945</b>                | <b>20,137,518,565</b>               | <b>3,400,776,601</b>         | <b>5,129,924,877</b>         |
| <b>NET CASH FLOW USED IN INVESTING ACTIVITIES</b>   | <b>-959,295,226</b>                 | <b>-17,846,348,449</b>              | <b>-2,800,136,412</b>        | <b>-4,189,248,991</b>        |
| <b>3、CASH FLOW FROM FINANCING ACTIVITIES:</b>   |                                     |                                     |                              |                              |
| Cash received from borrowings   | 8,758,699,004                       | 11,382,893,600                      | 1,817,837,692                | 200,000,000                  |
| Cash received from bonds  | 11,291,000,000                      |                                     | 4,978,100,000                |                              |
| <b>Sub-total of cash inflows</b>  | <b>20,049,699,004</b>               | <b>11,382,893,600</b>               | <b>6,795,937,692</b>         | <b>200,000,000</b>           |
| Repayments of borrowings and debts  | 15,590,693,110                      | 2,962,585,760                       | 4,087,693,110                |                              |
| Cash paid for distribution of dividends or profits, or cash paid for interest expenses        | 3,914,003,176                       | 3,445,507,310                       | 3,084,167,067                | 1,609,409,781                |
| Other cash paid relating to financing activities  | 116,422,009                         | 838,811,886                         | 61,623,760                   | 913,697                      |
| <b>Sub-total of cash outflows</b>   | <b>19,621,118,295</b>               | <b>7,246,904,956</b>                | <b>7,233,483,937</b>         | <b>1,610,323,478</b>         |
| <b>NET CASH FLOW USED IN FINANCING ACTIVITIES</b>   | <b>428,580,709</b>                  | <b>4,135,988,644</b>                | <b>-437,546,245</b>          | <b>-1,410,323,478</b>        |
| <b>4、EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>                 | <b>120,424,360</b>                  | <b>-509,620,282</b>                 | <b>128,450,181</b>           | <b>-553,320,571</b>          |
| <b>5、NET INCREASE (DECREASE) ON CASH AND CASH EQUIVALENTS</b>                                 | <b>5,864,040,757</b>                | <b>2,342,356,412</b>                | <b>-4,555,993,551</b>        | <b>-3,105,904,580</b>        |
| Add: Cash and cash equivalents, opening   | 8,154,223,808                       | 6,778,388,923                       | 18,574,258,116               | 12,226,649,915               |
| <b>6、Cash and cash equivalents, closing</b>   | <b>14,018,264,565</b>               | <b>9,120,745,335</b>                | <b>14,018,264,565</b>        | <b>9,120,745,335</b>         |

## Cash Flow Statement of the Parent Company

The first three Quarters of 2012

Prepared by: Yanzhou Coal Mining Company Limited

Unit: RMB

| Items   | The first three<br>Quarters of 2012 | The first three<br>Quarters of 2011 | The third Quarter<br>of 2012 | The third Quarter<br>of 2011 |
|---|-------------------------------------|-------------------------------------|------------------------------|------------------------------|
| <b>1、 CASH FLOW FROM OPERATING<br/>ACTIVITIES :</b>   |                                     |                                     |                              |                              |
| Cash received from sales of goods and rendering of services                                   | 38,622,286,462                      | 31,816,096,786                      | 10,257,752,800               | 8,308,133,367                |
| Other cash received relating to operating activities  | 557,118,908                         | 207,483,165                         | 102,026,866                  | 63,992,269                   |
| <b>Sub-total of cash inflows</b>  | <b>39,179,405,370</b>               | <b>32,023,579,951</b>               | <b>10,359,779,666</b>        | <b>8,372,125,636</b>         |
| Cash paid for goods and services  | 22,081,506,691                      | 10,130,909,891                      | 6,940,513,890                | 4,217,862,611                |
| Cash paid to and on behalf of employees   | 5,488,066,414                       | 4,158,655,633                       | 1,993,566,190                | 1,456,991,377                |
| Taxes payments  | 5,663,888,081                       | 5,293,405,568                       | 1,119,723,448                | 1,806,022,942                |
| Other cash paid relating to operating activities  | 2,186,752,348                       | 1,372,667,715                       | 614,125,325                  | 145,378,107                  |
| <b>Sub-total of cash outflows</b>   | <b>35,420,213,534</b>               | <b>20,955,638,807</b>               | <b>10,667,928,853</b>        | <b>7,626,255,037</b>         |
| <b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>  | <b>3,759,191,836</b>                | <b>11,067,941,144</b>               | <b>-308,149,187</b>          | <b>745,870,599</b>           |
| <b>2、 CASH FLOW FROM INVESTING ACTIVITIES:</b>  |                                     |                                     |                              |                              |
| Cash received from recovery of investments  | 580,193,766                         | 743,786,850                         | 18,000,000                   | 290,000,000                  |
| Cash received from return of investments  | 161,845,391                         | 175,950,391                         | 46,744,726                   | 112,497,126                  |
| Net cash received from disposal of fixed assets, intangible assets and other long-term assets | 1,746,529                           | 10,706,069                          | 278,970                      | 7,840,505                    |
| Other cash received relating to investing activities  | 6,219,902,182                       | 929,026,737                         |                              | 929,026,737                  |
| <b>Sub-total of cash inflows</b>  | <b>6,963,687,868</b>                | <b>1,859,470,047</b>                | <b>65,023,696</b>            | <b>1,339,364,368</b>         |
| Cash paid to acquire fixed assets, intangible assets and other long-term assets               | 1,006,233,709                       | 530,553,168                         | 749,020,080                  | 267,861,186                  |
| Cash paid for investments   | 1,198,840,824                       | 7,780,045,200                       | 635,356,047                  | 2,822,917,200                |
| Net cash paid for the acquisition of subsidiaries and other business units                    | 817,030,418                         |                                     |                              |                              |
| Other cash paid relating to investing activities  | 2,027,300,918                       | 7,547,063,209                       | 1,527,300,918                |                              |
| <b>Sub-total of cash outflows</b>   | <b>5,049,405,869</b>                | <b>15,857,661,577</b>               | <b>2,911,677,045</b>         | <b>3,090,778,386</b>         |
| <b>NET CASH FLOW USED IN INVESTING ACTIVITIES</b>   | <b>1,914,281,999</b>                | <b>-13,998,191,530</b>              | <b>-2,846,653,349</b>        | <b>-1,751,414,018</b>        |
| <b>3、 CASH FLOW FROM FINANCING ACTIVITIES:</b>  |                                     |                                     |                              |                              |
| Cash received from borrowings   | 8,010,431,679                       | 5,082,000,000                       | 1,810,431,679                | 200,000,000                  |
| Cash received from bonds  | 4,950,000,000                       |                                     | 4,950,000,000                |                              |
| Cash received relating to other financing activities  | 247,430,713                         | 743,263,320                         | 4,929,061                    | 152,909,738                  |
| <b>Sub-total of cash inflows</b>  | <b>13,207,862,392</b>               | <b>5,825,263,320</b>                | <b>6,765,360,740</b>         | <b>352,909,738</b>           |
| Repayments of borrowings  | 12,596,156,673                      | 1,000,000,000                       | 1,104,156,673                | -                            |
| Cash paid for distribution of dividends or profits, or cash paid for interest expenses        | 3,440,680,466                       | 2,987,073,458                       | 2,945,408,515                | 1,583,189,805                |
| Other cash payment relating to financing activities   |                                     | 1,981,646                           |                              | 913,697                      |
| <b>Sub-total of cash outflows</b>   | <b>16,036,837,139</b>               | <b>3,989,055,104</b>                | <b>4,049,565,188</b>         | <b>1,584,103,502</b>         |
| <b>NET CASH FLOW USED IN FINANCING ACTIVITIES</b>   | <b>-2,828,974,747</b>               | <b>1,836,208,216</b>                | <b>2,715,795,552</b>         | <b>-1,231,193,764</b>        |
| <b>4、 EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>                | <b>-8,818,597</b>                   | <b>4,777,815</b>                    | <b>-8,818,597</b>            | <b>-321,936</b>              |
| <b>5、 NET INCREASE (DECREASE) ON CASH AND CASH EQUIVALENTS</b>                                | <b>2,835,680,491</b>                | <b>-1,089,264,355</b>               | <b>-447,825,581</b>          | <b>-2,237,059,119</b>        |
| Add: Cash and cash equivalents, opening   | 6,014,805,639                       | 5,336,180,576                       | 9,298,311,711                | 6,483,975,340                |
| <b>6、 Cash and cash equivalents, closing</b>  | <b>8,850,486,130</b>                | <b>4,246,916,221</b>                | <b>8,850,486,130</b>         | <b>4,246,916,221</b>         |